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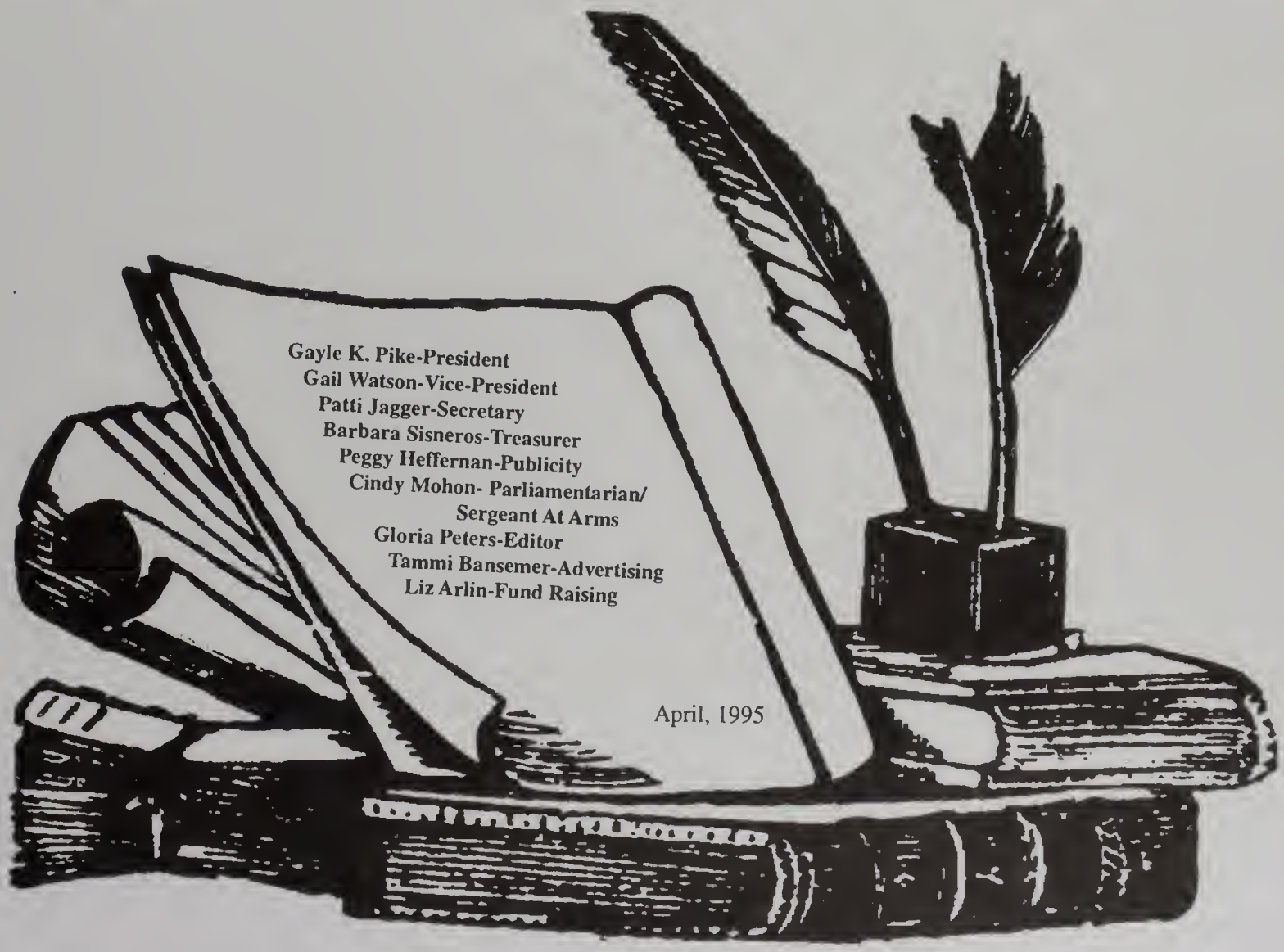
OFFICIAL PUBLICATION WOMEN IN NUMISMATICS

winning ways



WIN INSTALLS NEW OFFICERS AND BOARD MEMBERS

VOLUME 4 NO. 3 JULY, 1995

WIN

WOMEN IN NUMISMATICS

Organization Mailing Address:

Gayle Pike
81 N. Century
Memphis, TN 38111
901-327-1703

BOARD OF DIRECTORS

President.....Gayle Pike
Vice-President.....Gail Watson
Secretary.....Patti Jagger
Treasurer.....Barbara Sisneros
Publicity.....Peggy Heffernan
Parliamentarian/Sergeant At Arms.....
Cynthia Mohon
Editor.....Gloria Peters
Advertising.....Tammi Bansemer
Fund Raising.....Liz Arlin

Newsletter

WINNING WAYS is a quarterly publication of Women In Numismatics. The acceptance of an ad (business or classified) does not constitute approval or endorsement by WIN. WIN claims no liability for content of business or classified ads, and all ads are accepted on a space limited basis.

Letters-to-the-Editor Policy

Letters-to-the-Editor are welcome from both members and non-members and must include your name, address and phone number.

Letters will be published in *WINNING WAYS* as space and publication deadlines permit, and are subject to Editorial discretion.

Whenever a letter is addressing a specific problem that the Board can assist in resolving, it will be forwarded to the appropriate personnel.

Feature Articles

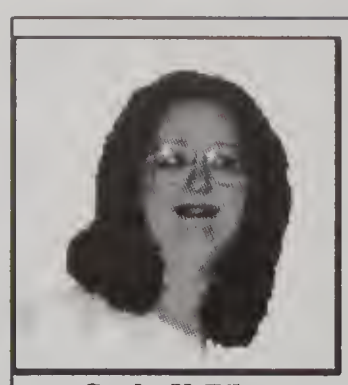
Articles, photos and features pertaining to the numismatic industry are welcome and are subject to editorial discretion and editing.

Publication deadline dates are:

November 15.....January issue
February 15.....April issue
June 1.....July issue
August 20.....October issue

Mailing Address

Please address your newsletter correspondence to:
Gloria E. Peters, Editor
14252 Culver, #490
Irvine, CA 92714
Phone: (714) 559-5797
Fax: (714) 559-0777



Gayle K Pike

THE PRESIDENT'S PAGE

Before you start heading to the eye doctor or think Gloria has gone nuts--I'm on the right page. Sondra Beymer felt it necessary to resign as President of WIN due to personal commitments. I have been appointed by the Board to serve the remainder of her term. It is a great honor to serve WIN as President. I follow in the footsteps of some great ladies but I will try my best to fulfil the goals of WIN and keep this great organization growing. At the Central States show in Milwaukee I had my first Board meeting. What a great group of ladies to work with. Patti Jagger has graciously agreed to take over the position of Secretary which I vacated to become President. Patti is so enthusiastic. One of our hardest working behind the scene Win members, Cindy Mohon, will take over as Parliamentarian. I can't begin to tell you how much Cindy has done for WIN and received no recognition for it.

I have always said my biggest benefit of WIN has been getting to know and work with a number of wonderful people that I otherwise might never have gotten to know. I encourage all of you to attend the WIN meetings and take advantage of the networking and education opportunities. We limit our meetings to a brief business session usually taking no more than 10 to 15 minutes and an educational speaker for around 30 minutes. We have had great speakers and I don't think anyone has ever been bored at a **WIN meeting.** So if you haven't been actively attending the WIN meeting please join us at the ANA Meeting on Saturday morning at 8 AM and get the most out of your membership.

Unfortunately many WIN members do not attend a lot of shows. I know many of you may have some great ideas for WIN and I encourage you to share your ideas with the Board. I want each WIN member to feel free to write or call me anytime with suggestions, problems or just to say 'HI.' I sincerely mean this and hope to hear from you soon.

After Central States I was fortunate enough to be invited to Krause's Day in the Country which was held in Iola. Several good friends were in attendance as well as a number of WIN members. It was a great event.

I recently attended the Memphis Paper Show. It's one of my favorite shows since travel expenses are zero!! This show turned out to be especially enjoyable. One lucky dealer was bumped from his return flight 3 times and received over $900 in travel vouchers. Some people have all the luck.

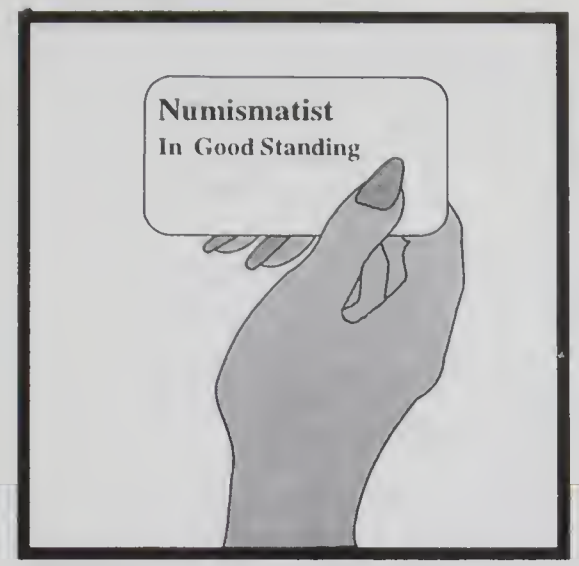
Patti Jagger is hard at work on the WIN Directory and hopes to have copies available at the ANA meeting. We thank Patti for all her hard work Patti has also graciously donated the cost of the printing for our new membership directory.

It is my hope that this will be the year that *Winning Ways* will receive some recognition for the quality publication it is. Gloria always does a great job. There is much anticipation about who will be the winner of our lst Literary Award to be presented at the ANA.

Well, I'm off in a few days for the ANA Summer Conference. I am looking forward to the grading class but also a little scared. I'll probably be the first person in the history of the ANA grading classes to be made to sit in the corner wearing a Dunce cap. But more on that in the next issue.

Love,

Gayle



WIN Participates In New Survey Women's Activity In Numismatics-Questionnaire Included.

Numismatic periodicals report 97% male; only 3% female readership.

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Lauren Whetstone, PhD

Here Comes The Judge! Tracking The Market With Pat

Patricia Davis **Page 8**

WIN Member Awarded The Numismatic Ambassador Award

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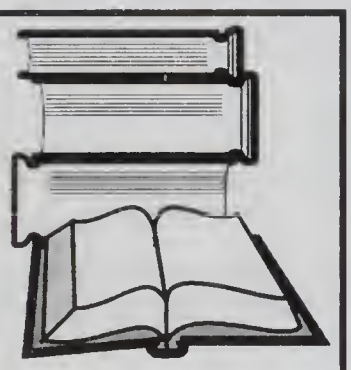
Cover and art by Cindy Mohon



ANA LIBRARY BENEFIT RAFFLE

1st Prize
Tickets to Disneyland

2nd Prize
WIN Elongated Coin Set

3rd Prize
U.S. Silver Dollar Encyclopedia
by John W. Highfill

Tickets available at ANA Summer Convention $1.00 each from a WIN member

WIN ANA MEETING

Saturday 8:00 A.M. Anaheim Convention Center
WIN's First Literary Award Presentation
Speaker: To Be Announced
Please join us

Gloria Peters

Viewpoint

By Gloria Peters

As Pat Davis says "Here Comes The Judge!" Cindy Mohon will give a slide and topical presentation on Shield and Liberty Head nickels in the Numismatic Theater at ANA. The topic will be "From Patterns To Pocket Change," however, the question period will be wide open on any subject related to the two series. I hope to join her if I don't get tied up at the table. Controversial questions are welcome... so come prepared.

I encourage both ladies and gents to take the time to answer the questions prepared by Robert Turfboer and Lauren Whetstone on pages 18 and 19. Not only is our hobby missing a large segment of our population in a business sense, but numismatics is missing the potential of some very sharp folks in this industry. Gals need mentors and encouragement to help them catch up...so please extend your hand and begin by writing what you think the problem(s) may be. If there is enough participation there should be some interesting results to share in the near future.

Some of you may wonder why WIN decided to offer one of the Elongated Sets as a mail bid item. There are several reasons: 1. We're a national organization, but if you can't attend the larger shows the opportunity to acquire one of these sets is limited. 2. They're inexpensive. 3. They are a neat, collectable, and limited. Don't you just hate "limited editions" that are either as common as dirt (especially on the secondary market); much too expensive, and over promoted to the nines; take up too much room so they are stuck on a shelf...or in the closet? If you do then you might want to make a 'bid' on this little set. There will be five sets made for 1995 and each year thereafter until the presses break down. Then too, WIN will gain a couple of bucks for the treasury.

Before I sign off, if you attend the ANA in Anaheim you are invited to the WIN meeting to help extend congratulations to our winner of our first Literary Award. It's quite an honor as our judges have numerous articles to choose from. Don't put off getting your articles in for next year's award. One thousand words and you're in!. I'd like to devote the October edition (deadline August 20) to make sure all entries are printed. The January issue will be too late for the 1995 award.

Robert Turfboer MD (Retired) April 25 1995
109 Carol Court
Greenville NC 27858
tel 919 355-0955

The Board of WOMEN IN NUMISMATICS.
Gloria E. Peters, Editor,
14252 Culver, #490
Irvine, CA 92714.

Dear Ms. Peters,

Let me introduce myself as: a Dutch-born numismatic collector/ researcher; author (see *WINNING WAYS* Vol. 4, No 1 p. 16); ANA member; member of the ANA's Committee to study the future of the hobby; numismatic translator; retired physician/psychiatrist

The reason for this letter to your organization is probably quite unique and it may not be all that welcome, at least to some of you. I ask you to bear with me and to let me explain

The ANA is concerned about the future of the hobby because it has now been living for several years with a persistently diminishing membership. In my capacity as a committee member who is asked to study this unwelcome trend, I have proposed to generate an analysis of the "ANA member."

I see the ANA itself as a collector of numismatists. and no one really knows what this collection of collectors is all about. Shouldn't we first study who and what these rare people are? Yes, if we want to attract the right "collectibles," we should. We do that with our private collections, don't we?

This notion was accepted and it resulted in a proposal of a membership (current and former questionnaire. It is presently being subjected to a cost analysis and may turn out to be too expensive.

From my extensive research about collecting, numismatics, collectors and its history, certain, as yet unanswerable questions have become manifest. This letter deals with one such question, one occasionally mentioned, but never formally. or at least seriously. analyzed.

The question is this: why is the membership of the ANA, and the readership of several numismatic periodicals, 97% male and only 3% female?

I have asked that question many times and the answers are invariably of the superficial, rationalistic type. No one has been able to give me a profound psycho-dynamic answer. A phenomenon of this magnitude must be caused by a basic difference between the (psychological?) make-up of males and females.

When I learned about Women In Numismatics I realized that the members of your organization must be very unusual and thus may be able to help me get closer to the answer of this puzzling phenomenon.

So I am turning to you now with that question: what do you women who ARE sufficiently exceptional to have broken that barrier, see as to what exactly enabled you to do that?

This is a very personal question and due to my former professional orientation I am quite aware of its sensitivity.

Do you think that your members could be asked to provide me with those very personal answers while anonymity be maintained?

Ken Bressett knows me well. If, since I am unknown to most, or maybe all of you, you have the slightest hesitation about even bothering to answer me then please feel free to ask Ken out right whatever you want to know. For that reason I am sending him a copy of this letter.

Continued next page

Viewpoint ... Continued

I am doing this strictly for the benefit of the hobby and the ANA. I have no personal ax to grind; and, retired though I am, I do have plenty to keep me passionately busy.

My Best regards, Robert Turfboer

Robert Turfboer MD (Retired) May 3, 1995

109 Carol Court Greenville NC 27858

Dear Robert:

I received your letter requesting information on the 'Why' more women are not involved in the numismatic hobby. Since the letter was addressed to the Board I will bring up your request at our Board meeting at the Long Beach show in June.

My personal inclination is to print your letter in the July Issue of *Winning Ways* and let our readers answer you directly. Hopefully they will, however, a specific questionnaire will be necessary. Otherwise the answers may be so convoluted as to lack validity.

If this is satisfactory for your research please send your questionnaire so I can present the complete package at the meeting June 1 st.

Your question has been asked before. I know I have certainly questioned the significant ratio between men and women in the field and hobby. I think you may also want to explore the European and Asian collectors and dealers. I have been told there is a difference in the acceptance of women in the field of numismatics, for instance. between these countries and the U.S.

Sincerely,

Gloria Peters
Editor, *winning Ways*
14252 Culver, #490
Irvine, CA 92714
714-559-5797

Robert Turfboer MD; May 16 1995
109 Carol Court; Greenville NC; 27858

To Ms. Gloria Peters, Editor
WINNING WAYS
14252 Culver, #490
Irvine, CA 92714

Dear Gloria,

Many thanks for your reply to my request.

I am glad to notice that you are inclined to print my first letter in the July issue of *Winning Ways*. And, yes, a specific questionnaire is necessary and you will receive that in a few days from my trusted co-worker, Lauren Whetstone Ph. D. who, together with her husband Tony, are both faculty members at East Carolina University, Dept. of Psychology here in Greenville.

I do not know the extent of your mailing list and whether or not you need to mail these questionnaires separately, or if they can be inserted in the journal? Also, you do have male members too and YOU Probably would not send it to them?

I am most happy with your response and if we can get a good return, which I naturally hope for, it will be a very meaningful effort.

Let me assure you and your Board that I am personally responsible for this endeavor. I will not use the outcome except to share it first with WIN. If in the future some of this may be deemed publishable, I will give WIN the right of participation and refusal.

I will be out of town from May 19 through June 2

Incidentally, within the next 2 weeks, I may have an opportunity to ask some people about the role of women in numismatics in other parts of the world. That certainly is an interesting facet of this phenomenon.

Best regards, Robert Turfboer

Lauren M. Whetstone, Ph.D. May 18, 1995
1909 Sherwood Drive
Greenville, NC 27858
(919) 321-4726

Ms. Gloria Peters
Editor, Winning Ways
14252 Culver #490
Irvine, CA 92714

Dear Gloria:

Enclosed is the questionnaire Dr. Turfboer and I developed for your readers. If needed for space considerations, please feel free to delete any or all of the following questions: numbers 5, 5a, 10, 11, 12, 13, 24. If you have any questions, or if the questionnaire is still too long, please give me a call.

I too appreciate your willingness to join in this endeavor. Thank you very much.

Lauren Whetstone

Doctor Turfboer, with the assistance of Lauren Whetstone, is searching for answers as to why so few women seem to be involved in numismatics, as a collecting hobby. The questionnaire is printed on pages 18 and 19 and answers are wanted from both men and women. (Males are asked to state their gender when answering). It would seem obvious that for our hobby, and-- for some of us-- our businesses, to survive, we need to find viable answers to this question.
Add paper if the questions don't address all your responses...but please do take the time to respond.

WIN is looking forward to this surveys results...and we will print them. Thank You!

ANA Summer Convention
Anaheim, CA.

WIN's ANA Library Benefit

1st Prize--2 Tickets to Disneyland
Good Any Time-Any Year
The $100 million Indiana Jones thrill ride attraction is open!

2nd Prize--WIN's, limited edition (5 sets), of elongated cents.

3rd Prize--Autographed copy of John Highfill's
U.S. Silver Dollar Encyclopedia

Tickets $1 each from a WIN member

Patti Jagger

From the Secretary's Desk

WIN Board Meeting
April 28, 1995
CSNS, Milwaukee, WI

The Women In Numismatics board meeting was held at 6:45 p.m. on Apr.28, 1995 at the Hyatt Hotel in Milwaukee, Wisconsin. Present were: Gayle Pike, Patti Jagger, Tammi Bansemer, Peggy Heffernan and Liz Arlin. Our new president, Gayle Pike presided. Since Sondra Beymer resigned as president and Gail Watson was unable to take her place, Gayle Pike was next in line. She graciously accepted. Patti Jagger, as Parliamentarian, took a telephone poll from all the board members on Apr. 4 and verified this decision. Gayle then appointed Patti as Secretary and Cindy Mohon to take her place as Parliamentarian.

The treasurer's report was given by Patti in Barbara's absence. Balance of $8879.75 total in both the general and scholarship accounts.

The minutes of the two previous board meetings were read and accepted.

Patti has a proxy from Barbara Sisneros, Gloria Peters and Cindy Mohon to vote at this meeting.

Membership in the American Numismatic Society was discussed. Since they are a WIN member, we thought it would be in our best interest to join ANS. Motion-Tammi, Second-Peggy, all approved.

The Luncheon at Central States was hosted by Nancy Wilson. WIN gave a 1 year membership as a door prize; it was won by Patricia Freeman.

Motion made by Gayle to send $10 worth or material to ANA YN program for Anaheim. Second-Peggy, all approved. Gayle will procure it. Meeting adjourned at 7:50 by President Pike. Submitted May 10, 1995

WIN General Membership Meeting
April 29, 1995
CSNS, Mecca Center Milwaukee, WI

The WIN general membership meeting was called to order on April 29,1995 at 8 a.m. on the second floor of the Mecca Center.

The Treasurer's report was given by Patti Jagger since Barbara was not present. Balance of $1600.44 in Scholarship fund and $7279.31 in the General Fund, Total of $8879.75.

The minutes from the FUN and Long Beach meetings were read and accepted.

Patti gave a report of the executive board meeting the previous night. An attendance sheet was passed around.

Nancy Wilson introduced Patricia Freeman, winner of the membership door prize from the CSNS luncheon. John Wilson took photos for the Central States *Centinel* publication, Nancy brought chocolate chip cookies for us,

Mary Sauvain, past President of WIN, installed the new officers in a candlelight ceremony. Installed were: President Gayle Pike; Secretary Patti Jagger; Tammi Bansemer and Liz Arlin, Board Members.

John Wilson, Asst. General Chairman and Vice President of CSNS welcomed us officially to Milwaukee and presented Dr. Saryan a very limited edition medal on behalf of WIN and CSNS. Only 130 were made.

Dr Saryan then presented a program with slides on the "History of the Coins of Cilicia Armenia." He explained that coinage was always regulated by a ruling faction, whether a king or otherwise. We learned that Armenia was the first government to adopt Christianity as a state religion by a missionary in about 301 AD.

The meeting was adjourned at 9:05.
Submitted May 10, 1995
Patti Jagger, Secy.

Dr. Saryan, WIN's guest speaker was presented the CSNS limited edition medal from John Wilson. (Dr. Saryan's excellent article entitled *A Survey Of The Coinage Of Cilician Armenia* will appear in our next issue).

General Membership Meeting
June 3, 1995
Long Beach, CA

The meeting was called to order by President Gayle Pike at 8:08 AM on June 3, 1995 at the Long Beach Convention Center.

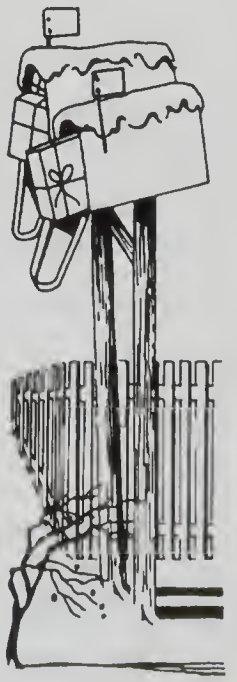
An introduction of officers and board members followed. Present were Pres. Pike, Secy. Patti Jagger, Tres. Barbara Sisneros, board members Cindy Mohon, Gloria Peters, Peggy Heffernan and Liz Arlin. Past President Mary Sauvain who is acting as advisor to the Board was also present. Members and guests included Helen Carmody, Governor of the ANA, Sue Corbin and David Kranz of Krause Publications.

The minutes of the previous meeting were read and accepted after an addition by Gloria Peters. Treasurer showed a balance of $8008.50 in the general fund, $1680.40 in the scholarship fund, for a total of $9778.94. Report also accepted.

A brief recap of the board meeting held earlier on Thursday was presented by the secretary. Gloria explained the letter by Dr. Turfboer.

Publicity - Peggy will send board and general minutes to all publications. Any other news regarding WIN will be sent as well.

Continued on page 6



Please notify your secretary if you change your address...ASAP. We don't want you to miss your copy of *Winning Ways* and important mailings.

Patti Jagger
P.O. Box 500804
San Diego, CA 92150-0804

Secretary Notes...continued

A WIN one year membership certificate is presented to Patricia Freeman by hostess Nancy Wilson at the CSNS Ladies Luncheon in Milwaukee.

Secretary Notes from page 5.

Journal - Gloria always needs articles from us. Outside help is also accepted.

We have several of our members running for the ANA board this year. Good luck to Helen Carmody, Anthony Swiatek, J.T. Stanton and Will Rossman. I believe for the size of our organization, we have more candidates per capita than anyone else in the industry.

Next meeting 8 AM Saturday morning at the ANA in Anaheim. Gail Watson is trying to get us something special, but nothing final.

President Pike gave a thank you to Patti Jagger and Cindy Mohon for their hard work for WIN.

Past President Sauvain installed Gloria and Cindy since they were unable to be at C.S.N.S. Unfortunately we didn't have any candles.

President Pike told us about various projects we are considering for revenue. About 20 in all; travel book, room sharing, etc.

Mary Sauvain was railroaded and graciously agreed to give a program on colonial coins. The historical presentation was most informative.

A plaque was presented to Sue Corbin and Gloria Peters for their service to WIN 1993-1995. Coffee and buns were served.
The meeting was adjourned at 8:50.

Respectfully submitted

Patti Jagger, Secretary

Excerpts from the Board Meeting
Long Beach, CA.
Attending: Gayle Pike, Patti Jagger, Cindy Mohon, Gloria Peters, Peggy Heffernan, Tammi Bansemer and Mary Sauvain.

Meeting called to order at 7:20

WIN will order 5 special sets of 1995 elongated cents. Mail bids for one set of the 1994 elongated cents will be advertised in this issue of WIN.

Money for Raffle tickets is being received for ANA Library Benefit to be held at Anaheim. Approximately 90 tickets have been sold at this date.

Internet is introducing a new database for the numismatic industry and we have been invited to participate, free of charge. Gayle Pike will reply with our information.

The new brochure was passed around for discussion. All approved and copies will be made for prospective new members.

Meeting adjourned at 9:10 PM.

Sue Corbin, WIN's past parliamentarian and Gloria Peters, *WINNING WAYS* Editor received service awards. They are joined by Mary Sauvain, WIN's past president and Cindy Mohon WIN's new parliamentarian for a photo session at Long Beach. (Photo courtesy of David Krantz. Numismatic News).

Literary Award

The following authors to *Winning Ways* were selected by established criteria as eligible for WIN's Literary Award. The award will be presented at the 8 AM general meeting August 19, in Anaheim.

1. "Patterns-Window To Our Past"--Randy McIntosh
2. "Koins For Kids"--Patricia Davis
3. "Holly, Dolly Molly and Sally"--Dean Tavenner
4. "American Women On Coins"--Dr. Thomas F. Fitzgerald
5. "Coin Photography Made Easy"--J.T. Stanton
   "Coin Photography Made Simple"-two in the series
6. "The Stock Certificate In Which The Right To Vote Was Everything"--Stanford J. Mock
7. "Tracking The Market With Pat"--Patricia Davis
8. "Women On Coins"--Frank Van Valen
9. "A Glimpse Into The Personal Life Of Elvira Clain-Stefanelli"--Cynthia Mohon

The winner of this years award will be notified as soon as the judges have finished their selections. WIN thanks all writers who contributed to *Winning Ways* 1994 publications. 1995 is almost over so get out your pen and be sure your article or series arrives in time for our October edition. We can't have an award without you!

Sealed Mail Bid-Floor Bid Sale

For Set of WIN Elongated Coins

(Limited Edition)

Last year the WIN board voted to have 5 sets (limited edition) of elongated coins manufactured beginning in 1994, Detroit ANA, and each year thereafter. The sets are to be used as raffle prizes and/or to raise funds for WIN's treasury. None have been awarded so far, but one 1994 set will be the second prize at this year's ANA Summer Conference to be held in Anaheim. Each set consists of a cent, nickel, dime, quarter and half dollar. The design will be the WIN Logo imprinted with ANA Summer Conference and the year. The elongated cent WIN made up as handouts for last years Detroit show were quickly snapped up by collectors.

Since these sets may prove to be highly collectible the board wanted to offer one set (minimum) per year to our membership on a Sealed Mail/Floor Bid basis at each Summer ANA WIN meeting. The minimum bid for this 5 coin set in either a case or frame will be $40. Here's how it will work. Bidders must send their bid (pledge to buy- don't send money) to this editor. All bids must be received by August 13th and will remain sealed until opened at the WIN meeting on August 19. Bids may also be made at the WIN meeting... in writing and sealed. Upon close of this bidding process the bids (both mail and floor) will be opened by an assigned board member. The highest bid (above the $40 minimum) will be awarded this set. Only if you win the set will you then be asked to send your money...or if floor bidding... write your check.

Write BID on the outside of your envelope and please include your phone number, as well as name and address.

The set was framed and displayed at the Highfill Las Vegas Show and will be again at the ANA . Impressive!
I'm getting my bid in--are you?

Meet Your New President

Gayle K. Pike of Tennessee

Gayle' most recent achievement is being awarded the Krause Ambassador Award this year. (page 9)

Prior numismatic history includes:
Member of Board of Governors of Tennessee State Numismatic Society: '74-'75; '75-'76; '78-'79; '87-'88; '88-'89; '89-'90; '90-'91; appointed to fill a term '84-'85.
Parliamentarian: '79-'80; '80-'81; '81-'82; '82-'83; '83-'84.
President: 2 terms '85-'86; '86-'87; 3rd term '93-'95.
Presented TSNS Outstanding Member award in March 1987. Was 1st to receive the honor after it was established.

Helped with first TSNS show in Memphis Sept. '86.
Made Editor *TennCoin News* March 1992.
Exhibit Chairman TSNS shows for last 4 years.
General Chairman for 30th show March 1995.
Young Numismatist Programs for last 2 years at TSNS shows. Have done security programs for TSNS shows.
Won Tom Armstrong Literary Award for best article in *TennCoin News*.
Won Jasper Payne Paper Money award for an exhibit on paper money.

Did photography for National silver Dollar Collages in '83; '84; '85.
Won best regional column *TennCoin News* "From your Editor" NLG, Baltimore ANA 1993.
Fall of '83 had photos appear in *Coin World* and *Numismatic News*.
Had an article on coin glass published in *Numismatic News*.
Blue Ridge Numismatic Association Board of Governors for last 2 years.
Exhibit Chairman and YN Chairman at the BRNA shows for the last 2 years and will again be in '95.
Charter Member of WIN. Board of Governors Membership Chairman 1 year. Secretary '94-'96.
In the coin/jewelry business since 1971.
Owner of my own company Coin Castle Rare Coins and Jewelry since 1981.
ANA District Rep. for West Tennessee for last 2 years.
Member of ANA Moneta committee.

ANA Life Member since '87
CSNS Life since '88
FUN since '89
TSNS since Sept. '90
BRNA Life
MSNS Life

Tracking The Market With Pat

By Patricia Davis
Centennial Coin Galleries
Torrance, CA

"Here comes the judge!" The central bankers know the present monetary system is as dangerous as a loose cannon. Currency markets have exploded to a trillion-dollar-a-day. Currencies are being sold, bought and arbitraged daily with lightning speed by hot-shot dealers. The Big-Bank guys don't like to loose control and are now being overshadowed by the sheer volume and velocity of currency trading in our brave new world.

The roar of past central bank intervention has been reduced to a small growl in today's financial markets. Jawboning is taken seriously for five or ten minutes. What can be done to gain a handle on the present currency fiasco is a complete overhaul of the present structure.

The central bankers have a love/hate relationship with gold. They love having gold for the centuries-old value gold has demonstrated, but hate the restraint that a gold standard would have on their ability to create fiat money to finance bail-outs, wars, social programs, as they pretend to manage the economy. If gold is archaic, why is it that central banks still hold gold, while announcing to citizens that gold, as a standard of value, has gone the way of the dinosaurs! Cool move guys!

Into this international problem with currencies, we have an ongoing trade dispute with Japan. Big problem...we just passed the stupid GATT Treaty and already the chickens are coming home to roost. We have filed a protest with the WTO against Japan's closed market for our autos and auto parts. Even though Japan hasn't signed on to GATT, they are also lodging a complaint against the U.S. for our unilateral impositions of tariffs. Let's hope this situation doesn't end up in a showdown at OK Corral. Japan holds a reserve of dollars and our debt instruments which could make the currency markets more than a bit nervous if this trade dispute is not settled.

The dollar doesn't need any further increased pressure on the "come" when next year our newly designed money is issued. About 50% of the U.S. $100 bills, circulating in Moscow, are bogus (according to the March 1995 issue of *Reader's Digest*). With about 70% of our outstanding paper money being held outside the U.S., the case is being made that to protect the value of the dollar, demonetization is the only available option.

As our new paper money gets closer to becoming a reality, the American public will be treated to a PR job that any gray suit on Madison Avenue would loved to have listed on their resume. The *Reader's Digest* article was just a warning shot across the bow. I have been musing over the possible effects demonetization will have both here and worldwide. Like best friends, the countries that have not demonetized their currency in modern history, can be counted on one hand and the U.S. has been in this small elite group. Our track record is what has in the past given the dollar the strength that it has had.

There are so many "X" factors on the horizon that a three-ring circus pales in comparison. 1996 looks to be a year that will be just chock full of excitement from both a political and economic aspect.

Best bet...You've got it! Water the flowers and veggies and buy your kids and grandkids a pretty gold or silver coin. Only small whiffs of inflation are being detected so it's not to late to add a jewel to your own collection.

God bless You and Yours,

Pat

NUMISMATIC AMBASSADOR AWARD

The prestigious Numismatic Ambassador Award was presented to WIN's president Gayle K. Pike at the annual spring show of the Tennessee State Numismatic Society in Chattanooga, TN on March 19, 1995.

Gayle was honored in recognition of more than 20 years of effort on behalf of the numismatic hobby.

The award is sponsored by *Numismatic News,* and it was presented by Chester L. Krause, who created the hobby weekly and also the Iola, WI hobby publishing firm that carries his name.

Gayle has been a three-time president of the TSNS, a member of the TSNS board, editor of its official journal, *TennCoin News,* and parliamentarian.

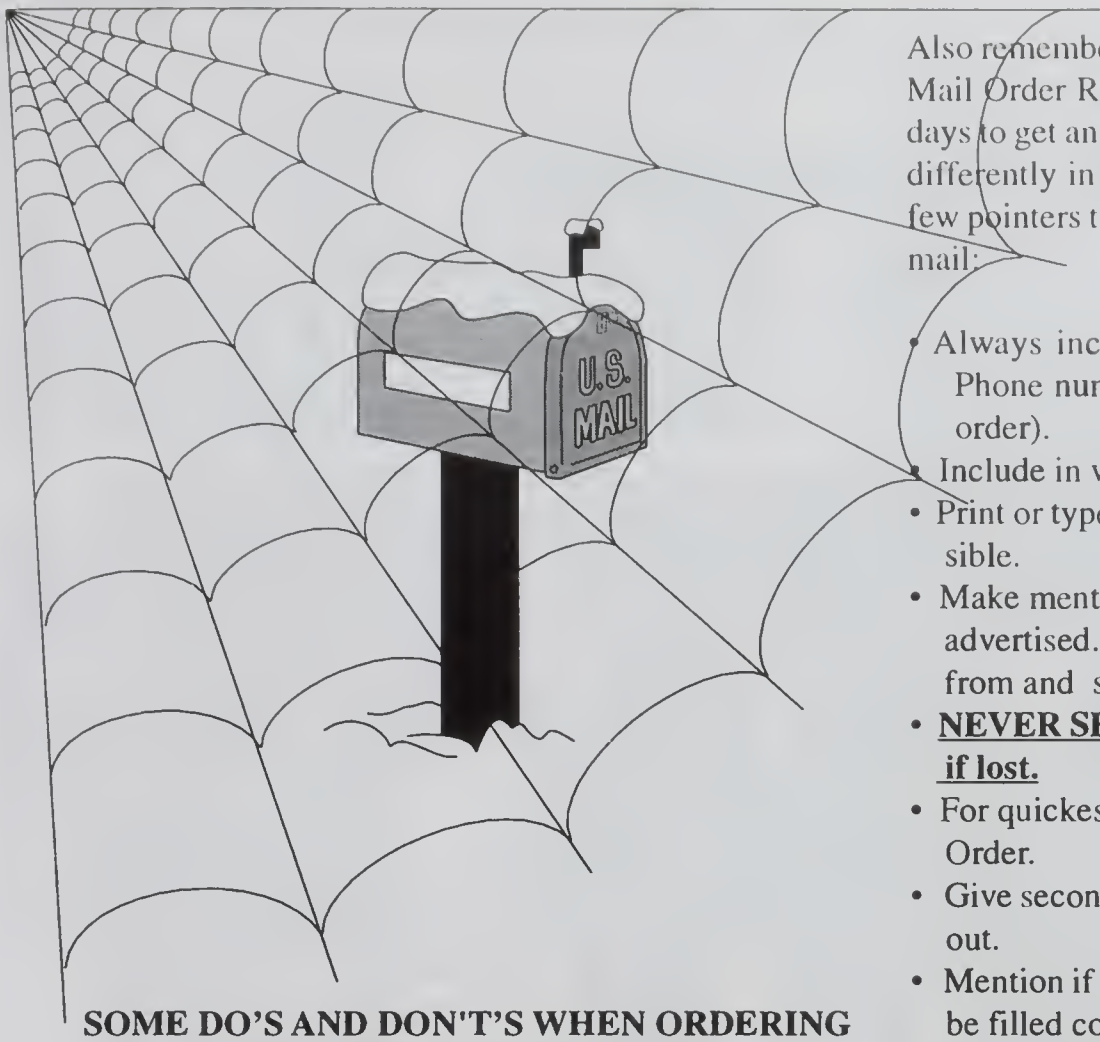
Her hobby career has taken Pike into chairing exhibits and Young Numismatists programs. She is a dealer, writer and speaker, giving numerous YN programs.

She has helped promote National Coin Week, and been active in the Blue Ridge Numismatic Association and Women in Numismatics.

Gayle will joining several other current WIN members and/or contributors to *Winning Ways*, who have been honored in the past by Krause Publications for their service to the numismatic hobby:

1982...Ruth Armstrong
1984...Paul Whitnah
1986...Kenneth Bressett
1987...Dr. Thomas F. Fitzgerald
1990...Nancy Wilson
1991...Helen Carmody
1993...J.T. Stanton
1994...Cindy Grellman

Tennessee hobbyist Gayle K. Pike was given a Numismatic Ambassador Award March 19 by Chester L. Krause, founder of Krause Publication. (Courtesy of Numismatic News)



SOME DO'S AND DON'T'S WHEN ORDERING COINS THROUGH THE MAIL

By

Carrie Best

Just a few pointers and information to those of you who order coins from companies out of town. Remember: The company that you are ordering from does not know you. He or she is the one spending advertising dollars to get you to order from him. He has to be very cautious as to how he does business without losing his shirt to someone that is out to rip him off. You also should be aware of who you are doing business with. Are they a member of ANA, or a State organization? If so, you have the organization to help you or him if any difficulties arise with an order. Having been in the mail order business myself, I have gotten orders from people without their name or address anywhere on the correspondence, except their checks. Some businesses deposit these checks as they got them, so they aren't just lying around for someone to pickup or to forget about. This is when the businesses try to be sure the name is legible on the correspondence, but once in a while they forget to check. Then when they go to write up the order, they haven't got a name or address to ship the coins to because the person ordering did not put their name and address or phone number on their correspondence.

REMEMBER TO ALWAYS PRINT YOUR NAME AND WHAT YOU WANT TO ORDER ON A SEPARATE SHEET OF PAPER APART FROM YOUR CHECK OR MONEY ORDER!!!

Also remember that under the United States Postal Service's Mail Order Regulations that a Mail Order Company has 30 days to get an order out to it's customers, unless they specify differently in the terms of sale on their ad. Following are a few pointers to remember when placing an order through the mail:

- Always include: Name--Address--City--State--Zip--and Phone number (just in case there's a problem with your order).
- Include in writing what it is you wish to order.
- Print or type all information concerning your order if possible.
- Make mention of where you saw the merchandise advertised. Also cut out the ad that you are ordering from and send a copy with your order.
- **NEVER SEND CASH!!!! There is no way to trace cash if lost.**
- For quickest service, send payment in form of a Money Order.
- Give second choices, just in case the item you want is sold out.
- Mention if you wish to be given a credit if the order cannot be filled completely as you ordered it, or if you prefer a refund. Sending a Credit is less time consuming for you and the Mail Order Company. Especially if you plan to order more merchandise from them in the future. Also specify if you would like a grade higher or lower than what you ordered. Sometimes the dealer will have one grade higher or lower, they can send right away, and they can send you a refund or bill you for the difference.
- If you wish to charge the order to your charge card, send all information from the card, plus a pencil etching of the card (this is to insure the dealer that you are the owner of the card and it is in your possession.)
- If ordering Taxable items within your state, be sure to include appropriate sales tax with your payment.
- Be sure your order is legible to someone else. You may be used to reading your writing everyday, but others are not.
- If you feel you are being taken advantage of or the dealer is giving you a run around through the mail, then call the dealer and talk things out maybe you or he/she did not understand what you were looking for or how you wanted your order to be handled.
- If you have a special request, please let the dealer know this when you order.

WIN Installation

Central States Show, Milwaukee. WI

Mary Sauvain, WIN Past President, installs new Officers and Board Members at Central States. Left to rt. Mary Sauvain, Liz Arlin, Fund Raising; Tammi Bansemer, Advertising; Gayle Pike, President; and Patti Jagger, Secretary. Cindy Mohon, Parliamentarian; Gail Watson, Vice-President; Peggy Heffernan, Publicity; Gloria Peters, Editor; and Barbara Sisneros, Treasurer were unable to attend.

Congratulations

Krause Day In The Country

Krause Publications in Iola. Wisconsin

Chet Krause welcomes his guests to Krause Day.

WIN's President Gayle Pike is joined by Hy and Fritz Brown as they load the bus for a tour of Chet Krause's military collection.

Bob Wilhite explains the tour to Diane Piret and Kentucky CSNS Governor Harry Tillson. Diane, does that punch you're holding have anything to do with the fish story you told?

The Krause Day concluded with an evening BBQ. WIN members Gayle Pike, J.T. Stanton and Helen Carmody are joined by Pansy Kemp, Ray Dillard, Mr. & Mrs. Chet Clarke and Bob Hearn.

Diane Piret explains the ol fish story about the one she caught. Where's the fish?

Krause Day In The Country

By Gayle Pike

Krause Publications invited Krause Ambassador's, Milwaukee Numismatic Society members, host club for C.S.N.S., and others to a day in the country at their facility in Iola, WI.

The trek began at the close of the C.S.N.S. show in Milwaukee. Krause had made arrangements for guests to be lodged at motels in Waupacca about 14 miles south of Iola. Those needing transportation were driven to Waupacca by Krause staff members. Others chose to drive their own cars. An informal reception was held at the Village Inn on Sunday evening. After the reception I enjoyed getting to know some new dealers over a leisurely soak in the hotel jacuzzi.

The next day was filled with activity from beginning to end. The day started with a continental breakfast. After the short drive to Iola we gathered in the auditorium. Each guest received a limited edition silver round commemorating the 1995 Krause Day in the country. A brief film was shown about Krause Publications and greetings were extended from both Cliff Misher and Chet Krause. After being divided into smaller groups the tour began.

We were shown each facet of the publication process. Krause publishes a number of hobby publications in addition to *Numismatic News* and we were given a glimpse of many of them. I was most impressed with the family atmosphere at Krause. I have never seen a company with so many people that very obviously love what they do. At the end of the tour we were treated to complimentary copies of any of the Krause publications we chose.

Chet Krause has been for many years a collector of military vehicles and old cars. As we exited the main building, we boarded an old English bus for a short trip to a warehouse that holds some of Chet's prized collection of military vehicles. It was an amazing collection.

The bus picked us up and returned us to Thorsen House where a huge tent was filled with food. After a much needed lunch the afternoon activities began. Since my mom isn't able to walk a lot I regrettably chose to not join any of the afternoon activities. A number of WIN members were in attendance though. J.T. Stanton chose golfing while Diane Piret opted for fishing. Helen Carmody chose the Rural Tour and limped exhausted into dinner.

The final event a barbecue dinner was to be held under a giant tent but the chilly weather forced us inside. Fantastic food and a final visit with the great folks at Krause ended the evening. We all left with a greater appreciation for the devotion to numismatics shown by the Krause folks.

Thanks for the memories!

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Travel Tips

U.S. Travelers Can Get Refunds On Taxes Paid in Europe

Tourists are often unaware that they're paying the value-added tax.

Kiplinger Personal Finance Magazine
Orange County Register

Suppose you could return from Europe, your bags crammed with fine china, clothing and specialty foods, and still have enough cash left over for a welcome-home dinner.
It could happen with discounts such as these:

- A $498 cashmere overcoat from Westaway, the famous London woolens store, $71 off.
- A $594 Baccarat crystal vase from the Galeries Lafayette in Paris, $77 off.
- A $178 porcelain figurine from the Royal Copenhagen store at Copenhagen's airport, $36 off after the discount.

These discounts are actually refunds to which all American travelers are entitled on the value-added tax (VAT) you pay on purchases in Europe.

The VAT, which ranges from 6.5 percent in Switzerland to 20 percent in Sweden, is included in the retail price of European goods, so tourists are often unaware that they're paying it, much less that they can get it back.

But refunds can be considerable, and the hassles minimal, now that refund services have sprung up throughout Europe.

The largest, Europe Tax-Free Shopping (ETS), has 90,000 participating stores in 18 countries, identified by a silver-and-blue "Tax Free for Tourists" logo. With ETS you can get a cash refund at the airport rather than waiting weeks for a check in foreign currency to arrive in the mail.

Before you make a purchase, ask whether the store offers VAT refunds--not all do. Assuming refunds are available, there are several ways to get your money:

- **Credit your refund to your credit-card account.** Some stores will credit your account even if you pay cash for your purchase.

- **Get a cash refund at the airport.** At stores that participate in the ETS program, the clerk fills out a Tax-Free Shopping Cheque cash refund to be exchanged at the airport.

- **Mail a form to the store after you get home.** The store will send you a refund check--but the procedure can take weeks, and the banks will charge $8 to $15 to convert the foreign-currency check into dollars.

Two currency-exchange services will cash VAT refund checks for a smaller fee: Thomas Cook Currency Services - (800) 287-7362 - Charges about $3.50 for checks under $250; Ruesch International - (800) 424-2923, or (202) 408-1200 in Washington, D.C. - charges $2 per check.

Numis Mania

Questions

1. On a BU Maryland Tercentenary commemorative coin... obverse, what part of the facial feature will usually show a flat strike?
2. If a 1927 $20 St. Gaudens has a die crack perpendicular and running through the Eagle's beak, it is probably----?
3. Prior to the minting of private gold coins in the Carolinas what role did bird quills play in the gold mining areas?
4. Buffalo nickels on which the Indian has been retooled to look like another person are called?
5. What are the three arrows and the olive branch said to represent on the Wisconsin Territorial Commemorative 1/2 $..reverse.
6. What is the title of Dwight H. Stuckey's book about a counterfeit coin?

Good Luck! Answers are on page 21.

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Press Release
Krause Publications

1995 Auction Prices Realized

Over $45 million worth of U.S.-coin auction results from 1994 are listed in the newly released 1995 *Auction Prices Realized* from Krause Publications. The 430-page, soft-covered book (5 1/4 inches by 8 1/2 inches) contains results from almost 50 major auctions conducted by 10 of the country's top firms:

-- Auctions by Bowers and Merena.
-- Christie's (New York).
-- Early American Numismatic Auctions.
-- Heritage Numismatic Auctions.
-- Kurt R. Krueger.
-- R.M. Smythe & Co.
-- Sotheby's.
-- Stack's.
-- Superior Stamp & Coin.
-- Craig A. Whitford Numismatic Auctions.

The following sales are included among the results listed:

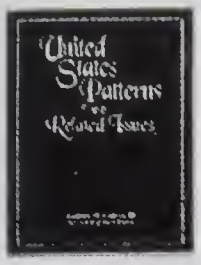
-- The Burke & Clemente Collection, conducted May 27-28 by Bowers and Merena.
-- Four auctions conducted by Early American and featuring primarily Colonial coins.
-- The 1994 American Numismatic Association Sale, conducted July 27-30 by Heritage.
-- Spring and fall Michigan State Numismatic Society auctions, conducted by Kurt R. Krueger.
-- The James R. Stack Sr. Collection, conducted Oct. 19-20 by Stack's.
-- The Harold Rothenberger Collection, conducted Jan. 31-Feb. 1 by Superior.
-- The Stanislaus Auguszczak Collection, conducted Nov. 28 by Craig A. Whitford.

The book is arranged by denomination -- from Colonial coins through gold issues, commemoratives, patterns, and territorial and pioneer issues. Each listing gives the auction company that sold the coin, the month the coin was sold, its grade, and the price realized. The listings also note if the coin was graded by a professional grading service.

"Auction results provide the most accurate barometer of what coins are trading for," said the book's co-editor, Bob Willhite, "because they document specific, confirmed sales of coins. The book's format makes it easy to analyze an entire year's worth of auctions results for a specific date and issue."

1995 Auction Prices Realized can be purchased from numismatic-book dealers or directly from the publisher for $60 plus $2.50 shipping.

THE BIBLIOPHILE



By Ken Bressett

United States Patterns and Related Issues.
By Andrew W. Pollock III

U.S. pattern coins are somewhat of a mystery to many dealers and collectors. They are so rare and infrequently seen that few people spend the time necessary to master this series. As a source of collecting pleasure they excel in beauty, rarity and value. But until now, there were only a few basic references that could be relied on for factual information.

This new book by researcher Andrew Pollock changes all that, and gives the numismatic world answers to many long held questions about these intriguing pieces. Most importantly it divides them into six manageable categories to explain their relation to each other and to the series as a whole.

Section one, for instance, lists all regular government made patterns, mules and off-metal strikes. This is the heart of the book and covers over 2,000 items. These are the coins that most collectors visualize when speaking of patterns. In listing these pieces the author approaches each one with an eye to include as much background information as possible on the number made, the exact metallic composition, appearances in sales and price history.

The reason that prompted each of these pieces to be made is given where possible along with specifics about the designer the theme and other pertinent information. Each coin design is illustrated by a clear full-size illustration. Previous standard reference numbers are given along with the new Pollock numbers to avoid confusion.

Users of this book will find the author's analysis of metal content of great value. It helps to wipe away much of the confusion created in past years when the composition was often based on visual appearance rather than any scientific analysis.

Values, *per se*, are not expressed in the Pollock listings, but more importantly past auction appearances are cited and sales results given for the period 1981 to 1992. This is true throughout the book, as far as possible. Unfortunately many of the pieces are so rare that they have not been on the market in recent years.

Ken Bressett

Part two of this monumental book covers 635 pieces described as die trials and hub trials. Many of these were struck on only one side, and were made for use of the engraver to test the progress of his engraving work. Two other sections cover similar pieces that were formerly thought to be official trials, but have now been more properly classified as Uncertain Issues or Misattributed Peaces.

The balance of the book, another 1,000 or so pieces, covers privately made issues and later striking from government dies. This coverage is the most extensive ever undertaken and clears up much of the confusion about items so often called "restrikes," and the unusual things made outside the mint for various reasons. Here again rarity and census information is given with each listing, along with valuation guides.

The section called "Simi-Official and Private Patterns" is particularly interesting. It covers all sorts of curious pieces made from 1792 to the present and includes numerous modern pieces that are almost never seen in the numismatic trade. Here at last they are carefully chronicled for the future historian. Auction records are not given in this section, perhaps because of the questionable legal status of many of these pieces.

One might ask why the author did not take a position on the nature of the 1794 so-called "Jefferson Head" cent, the 1793 "Strawberry Leaf" cent and a few other pieces of similar ilk. He does include background information and the opinions of others, but leaves it up to the reader to decide the true nature of these conundrums.

This book was published just a bit too soon to include the recently discovered 1974 cents struck on bronze-clad steel planchets. But that is hardly a deficiency considering that it does cover every other known variety of pattern, trial and experimental coins. This is a book that will withstand the test of time because it is carefully researched, factual, easy to use and chock full of useful information.

Continued on page 17

Bibliophile...Continued from page 16

Don't be misled into thinking that you may not need this reference because patterns are not your primary interest. This is a book that will serve you well in many ways. You really can't fully understand the regular U.S. series of coin designs without knowing what went into creating those images in the first place. Or without knowing which designs were rejected in favor of the winning entries.

Browsing through this new volume brought back the excitement of seeing many of these beautiful coins for the first time. Some of them are easily more attractive than what eventually went into circulation. Why they were rejected remains a mystery, and one that is worthy of reflection through studying this series.

This is one book that will give you hours of pleasure even if you never hope to own a single pattern. It will also greatly increase your appreciation of regular issue U.S. coins, and your knowledge of the coinage design and the manufacturing process.

United States Patterns and Related Issues by Andy Pollock is available in deluxe hardbound edition. The massive 524 page 8 1/2" x 11" volume is fully illustrated. It's up-to-date and comprehensive coverage of this series should quickly become the standard reference for these interesting pieces. It can be purchased directly from the publisher, Bowers and Merena Publications, Box 1224, Wolfeboro, New Hampshire 03894. The listed retail price is $79.

* * *

Serge Zaidman, and WIN member Teresa Darling, were married at Sam's Town resort and casino in Las Vegas, Nevada on April 30, 1995. Serge and Teresa are active in the coin and jewelry business at Zaidman and Lopresto in Long Beach, CA. They are now attending coin shows throughout the U.S. and Teresa is getting ready to hold her 2nd coin show in Seattle WA. Congratulations!!

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WOMEN IN NUMISMATICS QUESTIONNAIRE

Personal coin collecting history

1. At what age did you start collecting coins? _____

2. How did you become involved with coin collecting? (Circle all that apply)

   Parent, Other relative, Friend, Teacher, Dealer, Coin show, Magazine or paper, Book, Television

3. How did your coin collection begin? (Circle all that apply)

   US coins, Foreign coins, Ancient coins, Paper, Medals, Tokens

4. What do you collect now? (Circle all that apply)

   US coins, Foreign coins, Ancient coins, Paper, Medals, Tokens

5. Do you or have you collected items other than coins? Yes No

   5a. If yes, what? (Circle all that apply)

   Stamps, Books, Records (tapes, CDs), Videotapes, Antiques, Art, Bottles, Postcards, Photographs, Other

6. Have you brought others into coin collecting? Yes No

   6a. What encouraged them to become involved? (Circle all that apply)

   Exposure, Taking to club or show, Museum, Literature, Involving in your collection, Giving them coins

7. Since you started your collection, has your collecting been continuous or intermittent? (Circle one)

   Continuous Intermittent

   7a. If intermittent, at what age(s) did you stop and what age(s) start again? _____

Coin collecting activities

8. How would you describe your present, active, involvement in numismatics? (Circle all that apply)

   Hobbyist, Collector, Dealer, Investor, Writer/lecturer, Exhibitor, Researcher

9. To what organizations do you now or have you belonged? (Check all that apply)

	Current member	Past member
WIN		
ANA		
ANS		
State or local club		

10. How often do you attend local, regional, or national coin shows?

	Local	Regional	National
One per year			
2 - 10 per year			
More than 10 per year			

11. On average, how many hours per week do you spend doing numismatics? (Circle one)

    0 - 2 hours 3 - 4 hours More than 4 hours

12. How much money per year do you allow yourself to spend on your hobby? (Circle one)

    Less than $100 $100 to $499 $500 to $999 $1000 or more

13. Are you still buying into your collection? Yes No

Computer use

14. Do you use a personal computer in your collecting activities? Yes No

Satisfaction

We are interested in the role numismatics plays in your life.

15. What do you feel is the public image of the field of numismatics? (Circle one)

    Very positive Positive Neutral Negative Very negative

16. How satisfied or dissatisfied are you with the role coin collecting/numismatics plays in your life? (Circle one)

    Very satisfied Satisfied Dissatisfied Very dissatisfied

17. Passion is a keyword often used to describe true collecting. How passionate are you as a collector/numismatist? (Circle one)

    Very passionate Somewhat passionate Not very passionate Not at all passionate

18. Do you consider your coin collecting:

    A personal eccentricity
    A game that you play seriously
    An investment of recreational time and money
    OR IF NONE OF THE ABOVE FIT, COMPLETE THE FOLLOWING
    I feel that _____

Please tell us a little about yourself

19. What is your age? _____

20. Sex: Male Female

Continued on page 19

Questionnaire...Continued from page 18

21. Education (Circle one)

High school Some college BA/BS MA/MS Doctorate (Ph.D., MD, etc.)

22. How many collectors/numismatists do you know personally? (Circle one)

None 1 - 5 6 - 10 11 -20 More than 20

23. Please arrange the following descriptive statements in order from most like you to least like you. Place a 1 next to the statement that is most like you, a 2 for sort of like you, a 3 for least like you.

____ I am a thinking person.
____ I am a feeling person.
____ I am a doing person.

24. For each pair of words below circle the one that is most representative of you.

Self blame	-	Blaming others
Stability	-	Instability
Generosity	-	Selfishness
Accept authority	-	Assume authority
Procrastination	-	Drive
Passivity	-	Aggressiveness
Introversion	-	Extroversion
Internalizing anger	-	Externalizing anger
Perfectionism	-	Easy-going

Please use a separate sheet of paper to provide your opinion to the following questions.

25. Fewer than 10% of the membership of ANA and ANS is female (this is true for stamp collecting also). What is your explanation for this?

26. Do you believe women are encouraged or discouraged to join these organizations?

27. What other factors may be contributing to this gender gap? (Consider possibilities such as power, finance, time, control, wealth, gender identity.)

28. How do male club members, dealers, and other males treat you in your role as a numismatic person?

29. When you consider your own gender development and identification, do you see any differences between you and what is viewed as typical of your gender? (For example, but not limited to: likes and dislikes, personality characteristics, occupation/occupational goals, education.)

30. Please hand write the following sentence: Coins: Friends that open doors. (Anonymous)

Thank you for your participation in this survey. Your responses are completely anonymous. Please mark the envelope *Personal* and mail your unsigned survey to:

Robert Turfboer, MD (retired)
109 Carol Court
Greenville, NC 27858

Editor Note: Collectors and others, male and female (state gender if male), who are interested in participating are encouraged to respond by either clipping out this questionnaire or making a copy. Send to Dr. Turfboer.

Press Release

COIN & MEDAL CLEANING AND PRESERVATION BOOK

The seventh reprinting of an important out-of-print numismatic reference, *THE CLEANING AND PRESERVATION OF COINS AND MEDALS*, is being readied by Sanford J. Durst, publisher of numismatic books.

The book, originally written by noted European numismatist Gerhard Welter and translated by noted numismatist Hans Schulman, is a 128-page English language illustrated compendium of methods for the caring of and preserving coins and medals. It covers subjects such as descriptions of 14 different metals and their properties, natural and artificial changes in those metals, cleaning dirt, corrosion, laquer, encrustation, oxidation, brightening coins, patina, gilding and plating, degilding and removal of plating, straightening bends, treatment of scratches, mounting marks, making coin impressions, storage practices, testing metals for authenticity, photography of coins, inventory methods, and much more valuable information.

Durst is reprinting the reference (the seventh time in 18 years) on high quality paper.

A special additional chapter is included in the book on the care, restoration, and preservation of paper money and other old documents by James J. Curto.

THE CLEANING AND PRESERVATION OF COINS AND MEDALS is available for immediate shipment. The retail price of the volume is $16.00, plus $2.00 shipping. A list of over 100 Numismatic Titles published by Durst is available free for a stamped-addressed envelope. Extended lists of numismatic books available from Durst, US/Canadian 400+ titles; Foreign 400+ titles, and Ancient/Medieval 400+ titles at $1.00 each to defray postage.

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ANA SUMMER CONFERENCE-1995

Editor: The astute reader will be sure to note that by the time this press release reaches your hands the conference will be past history. Too true. But we need to talk about next year and tempt our members to apply for the WIN free scholarship that is coming up soon. The guideline for applying will be the same as last year and we'll include the full scoop in the October issue. In the meantime look what other folks are doing and learning during their summer vacation.

A SPECTACULAR OPENING IS PLANNED FOR RECORD BREAKING ANA SUMMER CONFERENCE

A spectacular opening day is set for what already is a year marked by unprecedented record attendance at the American Numismatic Association's (ANA) 27th Annual Summer Conference, in Colorado Springs, Colorado, July 8-14, 1995.

Close to 200 students are expected to attend the ANA's week-long conference of classes covering an extensive variety of numismatic topics. Last year's conference, in which 159 students participated, was considered to be a record-setting experience, according to ANA Education Director James Taylor.

"This year's registration far exceeds our wildest expectations," Taylor said. "We have had to close registration in three classes, and others are filling rapidly. I give all the credit for the popularity of the Summer Conference to the wonderful and interesting instructors who willingly share their numismatic knowledge and experience."

Special ceremonies for the newest ANA Numismatic Hall of Fame inductees will kick off the opening day schedule at 3 PM. At 6:30 PM. Cliff Mishler, president of Krause Publications, will give the keynote address. An outdoor concert by the Colorado Springs Symphony will be performed on the Colorado College campus, where Summer Conference classes begin the next day.

A sneak preview of the ANA Professional Numismatists Guild coin collecting video, *Money: History in Your Hands*, will be shown at 8:30 PM., followed by two informal "bull sessions" with video producer David Lisot and conference instructor J.T. Stanton.

Three classes -- "Coins of the Ancient. World," a new course entitled "Coin Photography" and the ever-popular "United States Coin Grading" were filled. Taylor said there is still space in the many other classes, including courses being offered for the first time this year:

* "Introduction to United States Paper Money" with instructors Gene Hessler and Mark Hotz.
* "Coins of the Holy Land: Ancient to Modern Times" with Bill Rosenblum and David Hendin.
* "Course of Empire: Studies in Roman and Byzantine Coinage" with Kerry Wetterstrom and David Vagi
* "Lincoln Cent's/Buffalo Nickels/Mercury Dimes" with David Lange.
* "Successful Coin Club Management" with Will Jordan and Kim Dixon.

Classes returning for the 1995 ANA Summer Conference are:

*"Cherrypickin' Errors and Varieties" with J.T. Stanton.
*"Detection of Counterfeit and Altered Coins" with J.P. Martin
* "Olympic Coins and Medals" with Edward Rochette.
* "Supercourse: U.S. Gold and Silver Type Coins and Dollars" with Michael Fuljenz.
* "A Survey of Asian Numismatics from Turkey to Japan" with George Fisher and William Spengler.
* "A Survey of the Coinage of Mexico: Pre-Hispanic Times to the Present" with Richard A. Long.
* "A Survey of Numismatics" with Anthony Swiatek.
* "U.S. Tokens" with David Schenkman.
* "2001 Years of the English and Their Coins" with Authur Fitts.

The 1995 Summer Conference is scheduled for July 8 - 14 on the campus of The Colorado College which is adjacent to ANA headquarters in Colorado Springs. Those who attend the course also can make use of the ANA Resource Center and Museum. The annual book sale, YN benefit auction, evening "bull sessions" and optional tours make the conference the best bargain in numismatics today. The price of tuition, room and board for members is just $399 (double) and $449 (single; tuition only is $265 per person.

To request a free brochure describing all 18 Summer Conference course offerings, contact the ANA Education Department, 818 North Cascade Avenue, Colorado Springs, CO 80903-3279.

Editor Note: WIN wants to thank its members who applied for the 1995 ANA scholarship. It would have been perfect if everyone could have won...but, it's a matter of budget. Keep trying, there aren't that many entries and your chances are good.

Some Things Never Change

"If you've a bit of coin news,
Send it in:
A brand-new thought to use,
Send it in;
An impression of your view,
A bit of stuff that's new,
We want to hear from you,
Send it in."

Quotation from President of ANA, Waldo C. Moore at the 1920 ANA Convention held in Chicago printed in *The Numismatist* October, 1920 as part of the minutes of the Board meeting.

Numis Mania

Answers from page 14

1. The nose.
2. Genuine
3. Gold dust was carried in one or more quills until needed
4. Bum or Hobo nickels
5. Arrows: The Black Hawk War of the 1830's.
   Olive Branch: The 'peace' that made the area safe for white settlers.

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